

CITY OF LA VISTA
MAYOR AND CITY COUNCIL REPORT
APRIL 16, 2013 AGENDA

Subject:	Type:	Submitted By:
PURCHASE OF DIGITAL RADIOS	◆RESOLUTION ORDINANCE RECEIVE/FILE	KEVIN POKORNY POLICE CAPTAIN

SYNOPSIS

A resolution has been prepared to accept the proposal submitted by D & D Communications to purchase four (4) Motorola 800 MHz P25 digital radios in an amount not to exceed \$18,338.

FISCAL IMPACT

The FY 12/13 Capital Improvement Program (CIP) provides funding for the proposed purchase.

RECOMMENDATION

Approval

BACKGROUND

The current 800 MHz Sarpy County Communications system is over 15 years old and will no longer be supported by Motorola within the next four years. Consequently, any La Vista portable and mobile radios that do not conform to a P25 digital system will no longer be operational on a new digital system yet to be purchased by Sarpy County within the next four years. An assessment of all city-owned radios was conducted and necessary replacement radio purchases are to be spread out from 2012-2015.

Motorola 800 MHz radios are on a Western States Contracting Alliance (WSCA) contract and D & D Communications is a vendor for Motorola radios.

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF LA VISTA, NEBRASKA, ACCEPTING THE PROPOSAL SUBMITTED BY D & D COMMUNICATIONS, OMAHA, NE FOR PURCHASE OF FOUR (4) MOTOROLA 800 MHZ P25 DIGITAL RADIOS IN AN AMOUNT NOT TO EXCEED \$18,338.00.

WHEREAS, the City Council of the City of La Vista has determined that purchasing the Motorola 800 MHz P25 digital radios is necessary; and

WHEREAS, said purchase of Motorola 800 MHz P25 digital radios is in the best interest of the citizens of La Vista.

WHEREAS, the FY13 budget contains funding for this project; and

NOW, THEREFORE, BE IT RESOLVED, that the Mayor and City Council of La Vista, Nebraska, accept the proposal submitted by D & D Communications Omaha, NE for purchase of four (4) Motorola 800 MHz P25 digital radios in an amount not to exceed \$18,338.00.

PASSED AND APPROVED THIS 16TH DAY OF APRIL, 2013.

CITY OF LA VISTA

Douglas Kindig, Mayor

ATTEST:

**Pamela A. Buethe, CMC
City Clerk**



Quote Number: QU0000226590
Effective: 29 MAR 2013
Effective To: 27 JUN 2013

Bill-To:

LA VISTA, CITY OF
8116 PARKVIEW BLVD
LA VISTA, NE 68128
United States

Ultimate Destination:

LA VISTA, CITY OF
7701 S 96TH ST
LA VISTA, NE 68128
United States

Attention:

Name: Kevin Pokorny
Email: kpokorny@cityoflavista.org
Phone: 402-331-1582

Sales Contact:

Name: Bob Stephany
Email: bobs@firstwirelessinc.com
Phone: 4028956100

Contract Number: WSCA STANDARD

Freight terms: FOB Destination

Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	Your price	Extended Price
1	4	H98UCF9PW6AN	APX6000 700/800 MODEL 2.5 PORTABLE ENH: DES,DES-XL,DES-OFB ENCRYPTION	\$3,317.00	\$13,268.00
1a	4	Q625AX	ADD: ASTRO DIGITAL CAI OPERATION		
1b	4	Q806BM	ADD: ADVANCED SYSTEM KEY - HARDWARE KEY		
1c	4	QA01648AA	ADD: EXTREME 1-SIDED NOISE REDUCTION		
1d	4	QA01833AH	ENH: 2 YEAR REPAIR SERVICE ADVANTAGE		
1f	4	H38BT	ADD: SMARTZONE OPERATION		
1g	4	Q361AR	ADD: P25 9600 BAUD TRUNKING		
2	4	WPLN7080A	IMPRES CG SU APX7000 US/NA/CA/LA	\$100.00	\$400.00

Total Quote in USD

\$13,668.00

* This quote contains items with approved price exceptions applied against it

The attached quote reflects an additional \$400 discount per radio on the APX6000 handheld above the standard discount available under the WSCA contract. This additional discount is contingent on this order being placed during the month of April and shipped by April 30th, 2013.

PO Issued to Motorola Solutions Inc. must:

- >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
- >Have a PO Number/Contract Number & Date
- >Identify "Motorola Solutions Inc." as the Vendor
- >Have Payment Terms or Contract Number
- >Be issued in the Legal Entity's Name
- >Include a Bill-To Address with a Contact Name and Phone Number
- >Include a Ship-To Address with a Contact Name and Phone Number
- >Include an Ultimate Address (only if different than the Ship-To)
- >Be Greater than or Equal to the Value of the Order
- >Be in a Non-Editable Format

>Identify Tax Exemption Status (where applicable)
>Include a Signature (as Required)



Quote Number: QU0000225846
Effective: 25 MAR 2013
Effective To: 24 MAY 2013

Bill-To:

LA VISTA, CITY OF
8116 PARKVIEW BLVD
LA VISTA, NE 68128
United States

Ultimate Destination:

LA VISTA, CITY OF
9900 PORTAL RD
LA VISTA, NE 68128
United States

Attention:

Name: Kevin Pokorny
Phone: 402-331-1582

Sales Contact:

Name: Mark Neill
Email: mn@firstwirelessinc.com
Phone: 4028956100

Contract Number: WSCA STANDARD

Freight terms: FOB Destination

Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	Your price	Extended Price
1	2	M22URS9PW1AN	APX4500 7/800	\$2,170.00	\$4,340.00
1a	2	G24AX	ENH: 2 YEAR REPAIR SERVICE ADVANTAGE		
1b	2	Q443BU	ADD: SOFTWARE ANALOG 3600 BAUD		
1c	2	G66AX	ADD: DASH MOUNT WWM		
1d	2	G174AF	ADD: ANT 3DB LOW-PROFILE 762-870		
1e	2	QA01648AA	ADD: ADVANCED SYSTEM KEY - HARDWARE KEY		
1f	2	B18CR	ADD: AUXILIARY SPKR 7.5 WATT		
1g	2	G444AH	ADD: CONTROL HEAD SOFTWARE		

Total Quote in USD

\$4,340.00

THIS QUOTE IS BASED ON THE FOLLOWING:

1 This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal.

If you wish to purchase the quoted products, Motorola Solutions, Inc. ("Motorola") will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged.

Thank you for your consideration of Motorola products.

2 Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.

3 Purchaser will be responsible for shipping costs, which will be added to the invoice.

4 Prices quoted are valid for thirty(30) days from the date of this quote.

5 Unless otherwise stated, payment will be due within thirty days after invoice. Invoicing will occur concurrently with shipping.

MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE

PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL
MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.

Pam Buethe

From: Kevin Pokorny
Sent: Thursday, April 11, 2013 8:10 AM
To: Pam Buethe
Subject: FW: Quotes

Here is the quote I received for the programing of the radios. If you need this included with the purchase of the radios.

Kevin L. Pokorny
Police Captain
La Vista Police
7701 South 96th Street
La Vista, NE 68128
Phone 402.331.1582
Fax 402.331.7210
E-mail: kpokorny@cityoflavista.org

FBINAA Session 216



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From: Bob Stephany [mailto:BobS@firstwirelessinc.com]
Sent: Tuesday, April 02, 2013 3:31 PM
To: Kevin Pokorny; Mark Neill
Subject: RE: Quotes

Hey Kevin,

REAL close. The programming will be \$330, PO to First Wireless Inc or D&D Communications. \$130 for the APX 4500 (\$95 + \$35) and \$200 for the APX6000's (\$95 + \$35+\$35+\$35)

Totals are right on the \$4,340 and \$13,668. PO or PO's made out to Motorola Solutions on the radios themselves.

Let us know if you have any other questions at all.

Have a good evening!

Bob Stephany

D&D Communications