

**CITY OF LA VISTA**  
**MAYOR AND CITY COUNCIL REPORT**  
**NOVEMBER 5, 2013 AGENDA**

<b>Subject:</b>	<b>Type:</b>	<b>Submitted By:</b>
APPROVAL – PURCHASE RADIOS	◆RESOLUTION ORDINANCE RECEIVE/FILE	KEVIN POKORNY POLICE CAPTAIN

**SYNOPSIS**

A resolution has been prepared to accept the proposal submitted by D & D Communication for Motorola Solutions to purchase (18) Motorola 800 MHz P25 digital radios for the Public Works and Police Departments in an amount not to exceed \$61,846.99.

**FISCAL IMPACT**

The FY 13-14 Capital Improvement Program provides funding from the Lottery Fund for this proposed purchase.

**RECOMMENDATION**

Approval

**BACKGROUND**

The current 800 MHz Sarpy County Communications system is over 15 years old and will no longer be supported by Motorola within the next four years. Consequently, any La Vista portable and mobile radios that do not conform to a P25 digital system will no longer be operational on a new digital system to be purchased by Sarpy County within the next four years. An assessment of all city-owned radios was conducted and necessary replacement radio purchases are spread out from FY 11-12 through FY 14-15.

A portion of the replacement radios have been purchased during each of the last two fiscal years and the purchase of another 18 radios was budgeted for in FY 13-14. In the past two fiscal years we have been spacing the radio purchases out throughout the year to help with cash flow as we coordinate multiple projects/purchases. However, this year Motorola has announced a limited time purchase promotion that will save the City \$8,300 if the order is placed by November 22, 2013. A total of \$70,149 was budgeted for this purchase.

Motorola 800 MHz radios are on a Western States Contracting Alliance (WSCA) contract and D & D Communications is a vendor for Motorola Solutions radios.

**RESOLUTION NO. \_\_\_\_\_**

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF LA VISTA, NEBRASKA, ACCEPTING THE PROPOSAL SUBMITTED BY D & D COMMUNICATIONS, OMAHA, NE FOR MOTOROLA SOLUTIONS TO PURCHASE OF EIGHTEEN(18) MOTOROLA 800 MHZ P25 DIGITAL RADIOS IN AN AMOUNT NOT TO EXCEED \$61,846.99.

WHEREAS, the City Council of the City of La Vista has determined that purchasing the Motorola 800 MHz P25 digital radios is necessary; and

WHEREAS, said purchase of Motorola 800 MHz P25 digital radios is in the best interest of the citizens of La Vista.

WHEREAS, the FY13-14 Capital Improvement Program provides funding from the Lottery Fund for this proposed purchase; and

NOW, THEREFORE, BE IT RESOLVED, that the Mayor and City Council of La Vista, Nebraska, accept the proposal submitted by D & D Communications, Omaha, NE for Motorola Solutions for purchasing the Motorola 800 MHz P25 digital radios in an amount not to exceed \$61,846.99.

PASSED AND APPROVED THIS 5TH DAY OF NOVEMBER, 2013.

CITY OF LA VISTA

---

Douglas Kindig, Mayor

ATTEST:

---

Pamela A. Buethe, CMC  
City Clerk



**Quote Number:** QU0000251623  
**Effective:** 21 NOV 2013  
**Effective To:** 23 JAN 2014

**Bill-To:**

LA VISTA, CITY OF  
8116 PARKVIEW BLVD  
LA VISTA, NE 68128  
United States

**Ultimate Destination:**

LA VISTA, CITY OF  
7701 S 96TH ST  
LA VISTA, NE 68128  
United States

**Attention:**

**Name:** Kevin Pokorny  
**Email:** kpokorny@cityoflavista.org  
**Phone:** 402-331-1582

**Sales Contact:**

**Name:** Bob Stephany  
**Email:** bobS@firstwirelessinc.com  
**Phone:** 4028956100

**Contract Number:** WSCA STANDARD

**Freight terms:** FOB Destination

**Payment terms:** Net 30 Due

Item	Quantity	Nomenclature	Description	Your price	Extended Price
1	8	H98UCF9PW6AN	APX6000 700/800 MODEL 2.5 PORTABLE ADD: ASTRO DIGITAL CAI OPERATION ENH: DES,DES-XL,DES-OFB ENCRYPTION ENH: 3 YR SFS LITE	\$3,339.68	\$26,717.44
1a	8	Q806BM	ADD: EXTREME 1-SIDED NOISE REDUCTION		
1b	8	Q625AX	ALT: LIION IMPRES IP67 2900MAH (NNTN7038)		
1c	8	H886AQ	ADD: SMARTZONE OPERATION		
1d	8	QA01648AA	ADD: ADVANCED SYSTEM KEY - HARDWARE KEY		
1e	8	QA01833AH	ADD: P25 9600 BAUD TRUNKING		
1f	8	QA01837AA	ADD: PALM MICROPHONE		
1g	8	H38BT	ADD: 2013 APX PROMO		
1h	8	Q361AR	APX6500 7/800 MHZ MID POWER MOBILE ENH: ASTRO DIGITAL CAI OP APX	\$3,750.98	\$3,750.98
2	1	M25URS9PW1AN	ADD: REMOTE MOUNT MID POWER		
2a	1	G806BE	ADD: DES/DES-XL/DES-OFB ENCRYPTION ENH: 3 YR SFS LITE		
2b	1	W22BA	ADD: SMARTZONE OPERATION APX6500		
2c	1	G442AJ	ADD: CONTROL HEAD SOFTWARE		
2d	1	G67BC	ADD: AUXILARY SPKR 7.5 WATT		
2e	1	G625AP	ADD: ADVANCED SYSTEM KEY - HARDWARE KEY		
2f	1	G398AU	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM		
2g	1	H635UY	ADD: PALM MICROPHONE		
2h	1	G444AE	ADD: 2013 APX PROMO		
2i	1	G361AH	ADD: SMARTZONE OPERATION APX6500		
2j	1	G51AU	ADD: CONTROL HEAD SOFTWARE		
2k	1	QA01648AA	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM		
2l	1	G174AD	ADD: AUXILARY SPKR 7.5 WATT		
2m	1	B18CR	ADD: ADVANCED SYSTEM KEY - HARDWARE KEY		
3	2	M22URS9PW1AN	APX4500 7/800	\$2,301.12	\$4,602.24
3a	2	QA02756AD	ADD: SMARTZONE OPERATION APX6500		
3b	2	W22BA	ADD: CONTROL HEAD SOFTWARE		
3c	2	QA01648AA	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM		

Item	Quantity	Nomenclature	Description	Your price	Extended Price
3d	2	G398AU	ENH: 3 YR SFS LITE		
3e	2	GA00804AA	ADD: APX O2 CONTROL HEAD		
3f	2	G444AH	ADD: CONTROL HEAD SOFTWARE		
3g	2	W635GX	ADD: 2013 APX PROMO		
3h	2	G66AX	ADD: DASH MOUNT		
3i	2	G174AF	ADD: ANT 3DB LOW-PROFILE 762-870		
3j	2	B18CR	ADD: AUXILARY SPKR 7.5 WATT		
4	7	H98UCF9PW6AN	APX6000 700/800 MODEL 2.5 PORTABLE	\$3,584.29	\$25,090.03
4a	7	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION		
4b	7	H869BZ	ENH: MULTIKEY		
4c	7	Q625AX	ENH: DES,DES-XL,DES-OFB ENCRYPTION		
4d	7	QA01648AA	ADD: ADVANCED SYSTEM KEY - HARDWARE KEY		
4e	7	QA01833AH	ADD: EXTREME 1-SIDED NOISE REDUCTION		
4f	7	QA01837AA	ALT: LIION IMPRES IP67 2900MAH (NNTN7038)		
4g	7	H886AQ	ENH: 3 YR SFS LITE		
4h	7	H635UY	ADD: 2013 APX PROMO		
4i	7	H38BT	ADD: SMARTZONE OPERATION		
4j	7	Q361AR	ADD: P25 9600 BAUD TRUNKING		
5	15	PMMN4069A	IMPRES RSM, 3.5MM JACK, IP55	\$81.54	\$1,223.10
6	5	WPLN7080A	IMPRES CG SU APX7000 US/NA/CA/LA	\$92.64	\$463.20

**Total Quote in USD** \$61,846.99

\* This quote contains items with approved price exceptions applied against it

\* This quote contains items that reflect discounts from approved total Price Exception of (\$23573)

Radios must be purchased by 11-21-13. Pricing reflects a \$450/radio APX promotional discount from Motorola above the standard WSCA discount. Also includes an additional promotional discount providing 3-year extended warranty at the cost of a 2-year extended warranty.

PO Issued to Motorola Solutions Inc. must:

- >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted
- >Have a PO Number/Contract Number & Date
- >Identify "Motorola Solutions Inc." as the Vendor
- >Have Payment Terms or Contract Number
- >Be issued in the Legal Entity's Name
- >Include a Bill-To Address with a Contact Name and Phone Number
- >Include a Ship-To Address with a Contact Name and Phone Number
- >Include an Ultimate Address (only if different than the Ship-To)
- >Be Greater than or Equal to the Value of the Order
- >Be in a Non-Editable Format
- >Identify Tax Exemption Status (where applicable)
- >Include a Signature (as Required)