

**CITY OF LA VISTA  
MAYOR AND CITY COUNCIL REPORT  
NOVEMBER 1, 2011 AGENDA**

<b>Subject:</b>	<b>Type:</b>	<b>Submitted By:</b>
PURCHASE OF MID MOUNT WING PLOW	◆ RESOLUTION ORDINANCE RECEIVE/FILE	JOE SOUCIE PUBLIC WORKS DIRECTOR

**SYNOPSIS**

A resolution has been prepared authorizing the purchase of one (1) Monroe NJW-8 Mid Mount Wing Plow from Hawkeye Truck Equipment, Des Moines, Iowa, in an amount not to exceed \$6,260.00, for the Public Works Department.

**FISCAL IMPACT**

The FY 2011/12 General Fund Budget provides funding for the proposed purchase.

**RECOMMENDATION**

Approval

**BACKGROUND**

The new wing plow will be installed on truck #1120 a 2011 International Single Axel Dump Truck. Three quotes were received for the plow unit. Public Works staff recommends purchasing the Monroe plow. The current front plow and all the hydraulics on the truck are Monroe products. Secondly, the Monroe plow can be delivered in 14 days. Public Works will install the plow in-house.

The adopted FY 2011/12 budget included funding for the purchase of a Tack Sprayer for \$12,000. Public Works requested the Wing Plow be purchased rather than the Tack Sprayer. There have been some questions concerning the reliability of the Tack Sprayers on the market. Public Works recommends delaying the Tack Sprayer purchase until the issues are resolved. The Capital Purchase Committee was in agreement with the recommendation.

<u>Vendor</u>	<u>Quote</u>	<u>Delivery</u>
Hawkeye Truck Equipment	\$6,260.00	14 days
Aspen Equipment Company	\$5,077.00	60-90 days
Henke Manufacturing Corp.	\$6,807.00	90 days

**RESOLUTION NO. \_\_\_\_\_**

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF LA VISTA, NEBRASKA AUTHORIZING THE PURCHASE OF ONE (1) MONROE NJW-8 MID MOUNT WING PLOW FROM HAWKEYE TRUCK EQUIPMENT, DES MOINES IA, IN AN AMOUNT NOT TO EXCEED \$6,260.00.

WHEREAS, the City Council of the City of La Vista has determined that the purchase of mid mount wing plow is necessary; and

WHEREAS, the purchase has been included in the FY 2011/12 General Fund Budget; and

WHEREAS, Subsection (C) (9) of Section 31.23 of the La Vista Municipal code requires that the City Administrator secure council approval prior to authorizing any purchases over \$5,000.

NOW, THEREFORE BE IT RESOLVED, by the Mayor and City Council of La Vista, Nebraska authorizing the purchase of one (1) Monroe NJW-8 mid mount wing plow from Hawkeye Truck Equipment, Des Moines IA, in an amount not to exceed \$6,260.00

PASSED AND APPROVED THIS 1ST DAY OF NOVEMBER 2011.

CITY OF LA VISTA

\_\_\_\_\_  
Douglas Kindig, Mayor

ATTEST:

\_\_\_\_\_  
Pamela A. Buethe, CMC  
City Clerk

1-2 wks.

Q U O T A T I O N



HAWKEYE TRUCK EQUIPMENT

5800 - 2ND AVENUE, P.O. BOX 3283  
DES MOINES, IOWA 50316-0283  
1-800-622-8223 - 515-289-1755

" The Complete Truck Equipment Center "

Customer: 417650

CITY OF LA VISTA  
9900 PORTAL ROAD

LA VISTA NE 68128

Job No.	14443
Quote Date	10/05/11
Expire Date	11/04/11

Terms				
N10				
Contact:	TH: Order Tkr			

WE ARE PLEASED TO QUOTE THE FOLLOWING FOR YOUR APPROVAL

ATTN: GREG

PHONE: 402-331-1051

1- MONROE MJW-8 MID MOUNT JUNIOR WING PLOW, 8' LONG MOLDBOARD, 10 GAUGE WING MOLDBOARD, 27" INTAKE HEIGHT AND 28" DISCHARGE HEIGHT, 1/2" FLAME CUT TAPERED ONE PIECE RIBS, FRONT POST, DOUBLE ACTING HEEL CYLINDER, DOUBLE ACTING TOE CYLINDER, CROSS TUBE ASSEMBLY WITH MOUNTING PLATES, REAR CROSS TUBE, SHOT BLASTED, ALKALINE RINSED AND POWDER COATED ORANGE, NOT INSTALLED, DELIVERED TO YOUR FACILITY WHEN WE HAVE A LOAD COMING BACK FROM COUNCIL BLUFFS.  
F.O.B. DES MOINES, IA.

\$ 6,260.00

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FOR HAWKEYE TO INSTALL WHICH INCLUDES ALL LABOR, HOSES FROM THE VALVE, TO SIDE MOUNTED QUICK COUPLERS, HOSES FROM COUPLERS TO THE WING CYLINDERS, ALL INSTALLED IN DES MOINES... ADD

\$ 2,090.00.

\*\*\*\*\*

THANK YOU FOR THE OPPORTUNITY  
TIM HESSELTINE

Sub total	\$	0.00
Sales Tax	\$	0.00
Freight	\$	0.00
FET	\$	0.00
Total	\$	0.00

Monroe Mdw + Plow  
Monroe Mdw or Truck



96 days

3070 Wilson Ave  
Leavenworth, KS 66048

## HENKE QUOTATION L-24726

Quotation Valid for 30 Days

DATE: 9/30/2011

**Quote to:** Greg Goldman, Street Foreman  
La Vista, City of  
9900 Cornhusker Rd.  
La Vista, NE 68128

**Ref: Single axle**

Phone # 402-331-8927  
Fax # 402-331-1051  
Credit Terms Net 30 Days  
Est. Delivery 90-110 Days

Ship Via: Best Way  
F.O.B.: Leavenworth, KS  
Freight Terms: Prepay and Add  
Paint Color: specify

### (1) Henke MDPW9 — 9 foot Medium Duty Patrol Wing

- mid mount design
- smooth rolled 10 gauge moldboard
- **26" intake and discharge**
- spring cushioned pushbeam
- all hydraulic

Your price.....\$ **5,248.00**

#### Options:

Add for optional full trip moldboard .....\$ 586.00

### (1) Henke HDPW 9 -- 9 Foot Heavy Duty Patrol Wing Snowplow

- mid-mount style
- leading end height 29" and discharge end height 36"
- 3/16" thick, high tensile steel rolled plate moldboard with box paneled design
- telescoping, spring-cushioned, adjustable pushbar
- all hydraulic lift - no cables
- post assembly and mounting hardware, including rear underbody cross tube
- cutting edge

Your price.....\$ **6,807.00**

#### **Add for Optional Equipment**

Optional torsion trip edge (if desired).....\$ 936.00



3070 Wilson Ave  
Leavenworth, KS 66048

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Steve Kullberg – Plains Sales Manager – [skullberg@henkemfg.com](mailto:skullberg@henkemfg.com)  
[www.henkemfg.com](http://www.henkemfg.com)

**The above prices, specifications, and all attached terms and conditions are hereby accepted as part of this agreement. Henke Manufacturing is authorized to supply the equipment and services as specified to:**  
\_\_\_\_\_  
**(Dealer/Customer Name)**

**Authorized representative:** \_\_\_\_\_ **Title:** \_\_\_\_\_ **Date of acceptance:** \_\_\_\_/\_\_\_\_/\_\_\_\_

**Authorized Representative Signature:** \_\_\_\_\_ **Requested Ship Date:**  
\_\_\_\_/\_\_\_\_/\_\_\_\_

## Greg Goldman

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**From:** Steve Kullberg [SKullberg@henkemfg.com]  
**Sent:** Monday, October 03, 2011 10:50 AM  
**To:** Greg Goldman  
**Subject:** RE: Henke Quote L-24726 for La Vista, NE

Greg, with the volume of orders we've received recently and the size of our backlog we are looking at around 90 days or so.

Thanks,

Steve Kullberg  
Plains Sales Manager  
Henke Manufacturing  
Leavenworth, KS  
Direct office line: 913-297-7840  
Mobile: 913-461-4462  
Fax: 913-682-0300  
[www.henkemfg.com](http://www.henkemfg.com)

"Clearing the way since 1916"



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**From:** Greg Goldman [<mailto:ggoldman@cityoflavista.org>]  
**Sent:** Monday, October 03, 2011 6:30 AM  
**To:** Steve Kullberg  
**Subject:** RE: Henke Quote L-24726 for La Vista, NE

Thanks Steve, when would either of these be available for pickup or delivery?

*Greg Goldman  
Street Superintendent  
City of La Vista Public Works  
9900 Portal Road  
La Vista NE 68128  
p 402-331-8927  
f 402-331-1051*

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**From:** Steve Kullberg [<mailto:SKullberg@henkemfg.com>]  
**Sent:** Friday, September 30, 2011 12:53 PM  
**To:** Greg Goldman  
**Subject:** Henke Quote L-24726 for La Vista, NE

Greg-

Good to catch up with you this morning. Please see attached. Let me know if you have questions or comments.

Thanks,



OMAHA BRANCH LOCATION: 11475 South 153rd St., Omaha, Ne 68138 - Phone: (402) 894-9300 - Fax: (402) 894-9302 - Website: www.aspenequipment.com

Cust Name: City Of Lavista

Contact: Greg Goldman

Phone:

Fax:

Quote Number:

CITY OF LAVISTA-91-HEN-40819-10-18-v1

Quote Date:

10/3/2011

**Aspen Equipment is pleased to offer the following quotation for your consideration**

Qty	Part/Spec Number	Description	Installed
1	4.0 Wing Plow	Henderson Model HMW Mid Mount - 6'	\$4,309.00 -
1	4.28	8' moldboard in lieu of 6'	\$179.00 -
1	4.1	Installation as mid mount, behind cab, Price includes all labor, hose and fittings and plumbing to existing hydraulic valve. Truck frame must be clean and unobstructed (bulkhead couplers standard)	\$3,594.00
1		Henderson Paint (Highway Orange)	
1	4.2	*** (PT# 121137 & 121138) 35" x 19" Cheek Plates & Cross tubes mounting kit	\$589.00 -

State of Minnesota Contract C#444028

Tax Note:

All applicable sales and/or FET tax will be added to final invoice.

\$5,077

Quote Sub Total: \$8,671.00

Submitted by,

Sales Tax: \$476.91

Chris Eggen

Total: \$9,147.91

402-980-3429

- Equipment Specifications subject to change
- FOB Bloomington, MN (Unless otherwise specified)
- Quote valid for 30 days from date of quotation

\* Any chassis modifications including, but not limited to alterations or relocation of components related to fuel tanks, air tanks, brakes, exhaust systems, battery boxes, protrusions above and below the frame rails, shortening or lengthening frame rails and the like will be added to the selling price. \*\* Aspen Equipment reserves the right to add any applicable Manufacturer's Steel Surcharges to this quotation.

**Exhaust Systems:** With the new EPA mandated diesel exhaust systems for 2007 and newer many changes are taking place. Manufacturers are often unable to depict accurately how the exhaust systems are configured and have difficulty stipulating whether certain components (i.e. PTOs and pumps) may fit in the confined spaces beneath the truck. 2007 EPA COMPLIANT DIESEL EXHAUST SYSTEMS CANNOT BE MODIFIED, RELOCATED OR REPLACED BY ASPEN EQUIPMENT. Due to evolving designs, Aspen Equipment can not maintain expertise on every chassis/engine/transmission/exhaust configuration possible, regardless of who orders or specifies it. Nor can Aspen Equipment guarantee that a chassis ordered today will not change in design prior to delivery from the factory. Therefore, Aspen Equipment does not warrant that quoted products can be installed on a chassis without modifications to the chassis or products installed. As such, Aspen Equipment will not be responsible for the cost of modifications due to exhaust systems conflicting with the installation of quoted products. Aspen Equipment will make every reasonable effort to ensure that installations are completed without additional charges to the customer.